



STRATEGIC SUPPLY CHAIN MANAGEMENT Incl Principles of eProcurement WORKSHOP

venue:
SANDTON
JOHANNESBURG

UPCOMING DATES:

19th - 23rd AUGUST 2019

14th - 18th OCTOBER 2019

09th - 13th DECEMBER 2019

To Register contacts us

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Course Overview



COURSE OVERVIEW.

Supply Chain Risk Management remains to be one of the most critical aspects for the success of any business. More and more organisations are now faced with direct and continuously evolving operational and legislative risks as a result of market disruption or malpractice in their supply chains. This workshop is aimed at providing highly-skilled executives and managers with conceptual and strategic skills in supply chain and will empower participants to apply integrated SCM principles on a more strategic level to better compete in a global economy. Organisations are finding that a well-managed supply chain is the key to success.

COURSE OBJECTIVE.

Supply-chain risk management course is aimed at managing risks in complex and dynamic supply and demand networks. This course will develop an effective Supply Chain Risk Management strategy to address daily business challenges. eProcurement aims at making procurement simplified, transparent and result-oriented. This application of online information, services and processes to the procurement function in organisations.

This workshop will:

- ✓ Help participants understand the business principles underlining procurement of supplies, assets and services and be able to apply basic legal principles in procurement.
- ✓ Help participants understand the categories of global supply chain management risk challenges, with ways to identify and address those risks.
- ✓ Describe and give examples of economic and political related uncertainties in supply chain.
- ✓ Identify mitigation plans to manage risk through logistics, finance and risk management disciplines.
- ✓ Find a synergy between eCommerce and eProcurement a more efficient and effective purchasing or procurement process.
- ✓ Understand the process of effective procurement projects.
- ✓ Understand what financial impact is risk in supply chain on sales and profitability?

WHO WILL BENEFIT FROM THIS WORKSHOP?

This training is designed to provide both strategic and risk management insights in SCM suitable for CEOs and CFO, Managing Directors, Division Heads, Executives and Specialists or those who want a deeper understanding of the subject in the areas of:

1. Risk Management & Finance.
2. Supply Chain Management.
3. Logistics.
4. Procurement.
5. Manufacturing.
6. Operations & Distribution.

Course Content and Modules

DAY ONE

PROVIDING AN OVERVIEW OF SUPPLY CHAIN MANAGEMENT (SCM).

- ✓ Background to Supply Chain Management.
- ✓ Introduction and Overview of Procurement.
- ✓ Organisation, responsibilities and functions of Procurement Offices.
- ✓ Expounding on the process of Supply Chain Management.
- ✓ Understanding the objectives of Supply Chain Management.
- ✓ Examining the principles underlying Supply Chain Management.
- ✓ Promoting uniformity in Supply Chain Management practices.
- ✓ Functional areas in Supply Chain Management including Procurement Management.

DAY TWO

PROCUREMENT OPTIMISATION: UNDERSTANDING THE PRINCIPLES OF PROCUREMENT AND CREATING A VALUE ADD DEPARTMENT IN YOUR ORGANISATION.

- ✓ Describe the principles of effective procurement, various procurement process, and the role of procurement strategy.
- ✓ Understand what rules and procedures apply to various procurement.
- ✓ Understand the activities associated with effective procurement projects.
- ✓ Conduct procurement planning and stakeholder management.
- ✓ Write specifications and effective terms of reference (TOR).
- ✓ Choose appropriate procurement methods (RFQ; ITB and RFP).
- ✓ Select advertisement method and type of competition.
- ✓ Reengineer your processes.
- ✓ Leveraging your sourcing strategies.
- ✓ Demand management & Contract management.
- ✓ Capacity development as an enabler to optimization.

DAY THREE

RISK MANAGEMENT IN SUPPLY CHAIN MANAGEMENT.

- ✓ System of risk management.
- ✓ Combating of abuse of supply chain management system.
- ✓ Declaration of interest for consultants, officials, consultants and service providers.
- ✓ General risk management: Surety; Retention and Cessions.
- ✓ Inducements, rewards, gifts and favors.
- ✓ Objections and complaints.
- ✓ Awards to close family members of persons in the service of the state.

Course Content and Modules

DAY FOUR

ORGANISATIONAL POLITICS AND SUPPLY CHAIN MANAGEMENT.

- ✓ Power struggle within the organisation.
- ✓ Authority principles.
- ✓ Ethics in procurement and supply chain.
- ✓ Interdepartmental relationships and managing strategic alliances within departments.
- ✓ Ensuring transparency on tactical and operational plans to ensure better aligned decisions.
- ✓ Achieving value for all parties through continuous development of goals and objectives.

DAY FIVE

PRINCIPLES AND FUNDAMENTAL APPROACH TO e-PROCUREMENT/e-COMMERCE

E-procurement uses the internet to operate the transactional aspects of requisitioning (against agreed contract), authorizing ordering, receiving and payment processes for the required services or products. The key enabler of all the above is the ability of systems to communicate across organisational boundaries. While the technology for e-commerce provides the basic means, the main benefits are derived from the resultant changes in the traditional procedures, processes and changes. E-Procurement enhances the comparability of suppliers and prices.



e-commerce and e-procurement involves:

Strategy: assisting both purchasers and suppliers to define their objectives, establish the risk/reward framework and develop their business plan for moving online;

Systems: working from IT strategy through specification, design, prototyping, supplier selection, contracts, project management, quality assurance, testing, implementation, roll-out and training;

People: including training, development of processes and procedures and change management;

Organisation: which can involve supplier relationship management, customer relationship management, financing, contractual conditions, key performance and satisfaction measures.

- ✓ E-Tendering: Unordered List Item Sending requests for information and prices to suppliers demand receiving their responses.
- ✓ E-Reverse auctioning: Buying goods and services from a number of known or unknown suppliers.
- ✓ E-Informing: Gathering and distributing purchasing information from and to other parties.
- ✓ E-Sourcing: Identifying suppliers for a specific category of purchasing requirements.
- ✓ Web-enabled ERP (Enterprise Resource Planning): Creating and approving purchasing requisitions, placing purchase orders and receiving goods and services by using a software system based on Internet technology.
- ✓ E-MRO (Maintenance, Repair and Operations): Similar to Web-enabled ERP except that the goods and services ordered are MRO supplies.

Course Summary

COURSE OUTCOME

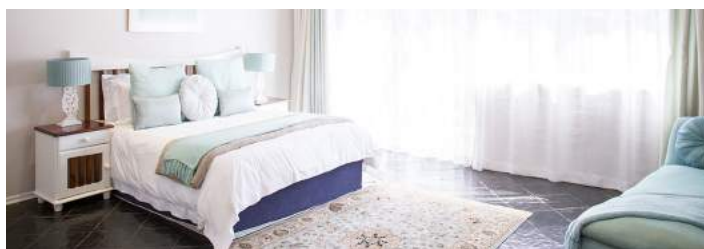
The participants will be able to implement strategies to manage both every day and exceptional risks in Supply Chain and gain the ability to apply integrated SCM principles on a strategic management level. Participants will have knowledge of supply chain based on continuous risk assessment with the objective of reducing vulnerability and ensuring continuity.

- ✓ Understand the levels of supply chain management and their effects.
- ✓ Develop a functional and cross functional view of the supply chain.
- ✓ Describe the principles of effective procurement process and strategy.
- ✓ Determine practice ethics and integrity in procurement.
- ✓ Mitigate challenging technical and technological issues in setting up and operating E-markets.
- ✓ Use of Internet and Ecommerce technologies could be a key for achieving outstanding delivery performance.
- ✓ Develop an effective Supply Chain Risk Management strategy to address daily business challenges.

Accommodation & Conferencing

Acorn Lane Guest Estate

The perfect urban retreat. Sandton's best kept secret. A secure and secluded eight acre estate situated in the exclusive suburb of Sandhurst. Only a short walk away from the Sandton Gautrain Station. the safest and most convenient way to travel in Gauteng.



Contacts us for Information

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Follow us on: [@starfaceconsulting](https://www.instagram.com/starfaceconsulting)



WE LOOK FORWARD TO YOUR REGISTRATION.

REGISTRATION FORM

SUPPLY CHAIN MANAGEMENT & PROCUREMENT WORKSHOP

PARTICIPANTS DETAILS

1st. Prof/Dr/Mr/Mrs/Ms: _____
Organisation: _____ Position: _____
Telephone(Office): _____ Mobile: _____
Email: _____

2nd. Prof/Dr/Mr/Mrs/Ms: _____
Organisation: _____ Position: _____
Telephone(Office): _____ Mobile: _____
Email: _____

3rd. Prof/Dr/Mr/Mrs/Ms: _____
Organisation: _____ Position: _____
Telephone(Office): _____ Mobile: _____
Email: _____

4th. Prof/Dr/Mr/Mrs/Ms: _____
Organisation: _____ Position: _____
Telephone(Office): _____ Mobile: _____
Email: _____

WORKSHOP VENUE AND DATES:

Venue: Acorn Lane Guest Estate, Sandhurst, Sandton, Johannesburg, 2196, South Africa

Kindly check the dates of your attendance:

☐ 19th - 23rd AUGUST 2019 ☐ 14th - 18th OCTOBER 2019 ☐ 09th - 13th DECEMBER 2019

WORKSHOP FEE STRUCTURE:

REG FORM ID: 003

- ☐ **GOLD OPTION: (Including Accommodation)**
5 Day Workshop = US\$3,000.00 per delegate, fee include Roundtrip airport transfer; 6 Nights Accommodation; bed and Breakfast, Lunch; Refreshments and Workshop training material.
- ☐ **SILVER OPTION: (Excluding Accommodation)**
5 Day Workshop = US\$2,200.00 per delegate, Lunch; Refreshments and Workshop training material.
- ☐ **TEAM BUILDING EXCURSION: (We offer Team building activities for participants)**
Day = US\$100.00 per delegate, monumental tour; Refreshments.



BANKING DETAILS:

Bank Transfer: First National Bank: Parktown Branch, Acc N#: 62748009942, Branch Code: 250655, Swift Code: FIRZAJJXXX

AUTHORISING SIGNATORY DETAILS:

Prof/Dr/Mr/Mrs/Ms: _____
Organisation: _____ Position: _____
Telephone(Office): _____ Mobile: _____
Email: _____
Physical Address: _____
Signature: _____ Date of Registration: _____

NB: This Registration form is regarded VOID without a signature.

DD/ MM/ YYYY

TERMS & CONDITIONS:

1. All payments must be completed 7 days form date of invoice. Admission to the event is dependent on the completion of full payment.
2. All cancellations must be received by Starface Consulting. Cancellations received in writing more than 21 working days prior to the event being held will attract a 50% penalty.
3. Should cancellations be received within 21 working days from the event date, the conference fee is still payable and non refundable.
4. Any cancellations received less than 15 working days before the event start - date do not entitle the delegate to a refund or credit note and the full fee must be paid .
5. Non payment and non attendance does not constitute cancellation, no show will be charged the full registration fee.
6. This registration form when sign and authorized, becomes legal binding between Starface Consulting and the second party.

DISCLAIMER: We reserve the right to cancel or postpone a seminar or related event, change venue, substitution of the Instructor at our sole discretion. If this occurs, our responsibility is limited to a refund of any registration fee already paid. We are not responsible for airline tickets, hotels costs, other tickets or payments, or any similar fee penalties or related or unrelated losses, costs and/or expenses registrants may incur or have incurred as a result of any trip cancellations or changes.

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